# NARGES HAJIMOLADARVISH

# nargesdarwish@gmail.com

**FIELD:** Experimental Economics, Behavioural Economics, Decision Making under Risk and Uncertainty, Health Economics.

| EMPLOYMENT  |                     |
|---|---------------------|
| <b>Khatam University, Iran</b> – Tehran Institute for Advanced Studies<br>Assistant Professor of Economics and Finance  | Jan 2025 – Present  |
| <b>Ashoka University, India</b> – Centre for Social and Behaviour Change Senior Research Fellow and Lead Behavioural Scientist of Pop.U.P. lab  | Feb 2022 – Dec 2024 |
| Alzahra University, Iran – Faculty of Social Sciences & Economics Assistant Professor (2019-2022) Head of Career Development Services (2020-2021) Postdoc and Teaching Fellow (2016-2019) | Sep 2016 – Feb 2022 |
| <b>Financial Tribune Newspaper</b> ; Iranian English Economic Daily, Iran <i>Columnist</i>  | Sep 2015 – Aug 2016 |
| University of Leicester, UK – Department of Economics  Graduate Teaching Assistant and Tutor in Economics   | Jan 2011 – Jun 2015 |
| EDUCATION   |                     |
| Department of Economics, University of Leicester, UK PhD in Economics, No correction  | 2011 - 2016         |
| <b>Department of Economics, University of Leicester, UK</b> <i>MSc in Economics, Distinction</i>  | 2009 - 2011         |
| Department of Economics, Allameh Tabatabaei University, Iran BSc in Theoretical Economics, Distinction  | 2003 - 2007         |
| PUBLICATIONS  |                     |

1. Hajimoladarvish, N. Very low probabilities in the loss domain. *The Geneva Risk and Insurance Review*, **2017**.

- 2. Mehraban, S., Hajimoladarvish, N., Raghfar, H. The Place of Health Insurance in Reducing Catastrophic Health Expenditure. *Iranian Journal of Economic Studies*, **2018**.
- 3. Hajimoladarvish, N. Attitudes of Iranians toward the Becker proposition. *Iranian Economic Review*, **2018**.
- 4. Hajimoladarvish, N. How do people reduce compound lotteries? *Journal of Behavioral and Experimental Economics*, **2018**.
- 5. Hajimoladarvish, N. A Critical Review on the Book "Nudge; Improving Decisions about Health, Wealth and Happiness". *Critical Studies in Texts & Programs of Human Sciences*, **2019**.
- 6. Hajimoladarvish, N., Akhavan Hazaveh, SH. Testing p-beauty contest game: An experimental study. *Journal of Iranian Economic Development Analyses*, **2019**.
- 7. Hajimoladarvish, N., Mozaffaripour, N. Classifying the Relationship of Unemployment and Economic Complexity Based on the Innovation Level. *Iranian Journal of Economic Research*, **2021**.
- 8. Hajimoladarvish, N. Explaining heterogeneity in risk preferences using a finite mixture model. *Journal of Money and Economy*, **2021**.
- 9. Meshkani, Z., Zarei, L., Hajimoladarvish, N., Arabloo, J., Rezapour, A., Farabi, H. and Moradi, N. (2021). Private Demand for Covid-19 Vaccine: A Contingent Assessment from a Low-and Middle-Income Country. *Iranian Journal of Pharmaceutical Research*, **2021**.
- 10. Habibi, S., Hajimoladarvish, N., Raghfar, H. The effect of mental poverty on labor performance. *Quarterly Journal of Applied Theories of Economics*, **2021**.
- 11. Hajimoladarvish, N. (2022). Eliciting parameters of cumulative prospect theory in an Iranian sample. *Journal of Iranian Economic Development Analyses*, **2022**.
- 12. Hajimoladarvish, N. (2022). Criticism of the fundamentals of behavioural economics and finance. *Critical Studies in Texts & Programs of Human Sciences*, **2022**.
- 13. Panahinejad, H., Safavimanesh, F., Purmohammad, M., Jahanitabesh, A., Hajimoladarvish, N. The Role of Conceptual Metaphors in Economics Phenomena from Behavioral Economics Aspect. *Language Related Research*, **2022**.
- 14. Shahlaee, M., Pedram, M. and Hajimoladarvish, N. Expectation Formation of Exchange Rate: Experimental Evidence. *Iranian Journal of Economic Research*, **2022**.
- 15. Sonbolekar M., Dehnavi, J. and Hajimoladarvish, N. Investigating the Impact of Gamification on the Behavior of Electricity Consumers. *QEER*, **2023**.
- 16. Moradi, N., Zarei, L., Hajimoladarvish, N., Meshkani, Z., Zanganeh, M., Babapour, J., & Lankarani, K. B. Public Preference for Financing Preventive Vaccines in Health Shocks: The Case of COVID-19 Vaccines in a Middle-Income Country. *PharmacoEconomics-Open*, **2024**.

17. Dhami, S., Hajimoladarvish, N., Mamidi, P. Loss aversion and Tax evasion: Theory and Evidence. Forthcoming in Arthaniti-Journal of Economic Theory and Practice, **2024**.

#### **WORKING PAPERS**

- 1. Precautionary savings and loss aversion: Theory and Evidence (2023). Joint with Dhami, S. and Georgalos, K.
- 2. Climate Change Risk, and Human Behavior: Theory and Evidence (2023). Joint with Dhami, S. and Mamidi, P.
- 3. When Linda meets Preeti: The Validation of Behavioral Biases in India (2023). Joint with Owsley, N. and Laumas, A.
- 4. Investigating the analytical robustness of the social and behavioural sciences (2024). Joint with Balazs Aczel and 500+. (Forthcoming in Nature)
- 5. Using eye-tracking to examine strategies for evaluating compound lotteries (2024). Joint with Shahidhara, S.

#### **BOOKS**

- Hajimoladarvish, N. (2018). An Introduction to Behavioural Economics: Individual decision making. Nahadgera Publishing.
- Darvish, N & Kaffashi, S. (2024). Translation of fifty major economists by Steven Pressman. Bidgol Publishing.

#### **WORK IN PROGRESS**

- 1. The effect of soft skills training on employment outcomes: Experimental evidence from India. Joint Sharon Sharon Barnhardt
- 2. Evaluating a training program to increase Hb test uptake: Experimental evidence from India. Joint with Sharon Barnhardt and Jessica Mancuso

#### TEACHING EXPERIENCE

Faculty of Social Sciences & Economics, Alzahra University

2016 - 2022

### **Lecturer – Economics**

- Undergraduate courses (~50 students): Advanced Microeconomics, Microeconomics, Managerial Economics, Welfare Economics, Principles of Economics, Mathematics 1 & 2, Macroeconomics
- Postgraduate courses (~15 students): Behavioural and Experimental Economics, Microeconomics, Mathematics and Statistics for MBA, Econometrics, Financial Econometrics

• Dissertation Supervisor and Examiner (22 students)

Department of Economics, University of Leicester

2011 - 2015

# **Graduate Teaching Assistant – Economics**

 Tutorials for undergraduate courses: Linear Algebra and Optimization for Economists, Macroeconomics, Microeconomics, Calculus for Economists

International Study Centre, University of Leicester

2013 - 2015

## **Tutor in Economics**

• Course conveyor for the Principal of Economics

### **INVITED TALKS & WORKSHOPS**

- Validating Behavioural Biases, Allameh Tabatabaei University, May 2024.
- Decision Making Process & Canonical Biases in Risky Situations, University of Lucknow, February 2024.
- Behavioural Economics, Tehran Institute for Advanced Studies, December 2023.
- Climate Change Risk, and Human Behavior: Theory and Evidence, Tehran Institute for Advanced Studies, December 2023.
- Introduction to Experimental Economics, University of Lucknow, April 2023.
- Agent-Based Modeling, Summer Institute in Computational Social Sciences, June 2022.
- Determinants of contribution to green investment, Environmental Economics summer school joint by Allameh Tabatabaei and Shahid Beheshti University, August 2021.
- Using experiments as an identification strategy, Allameh Tabatabaei University, June 2021.
- Poverty dimensions in Iran. Governance & Policy Think Tank, Sharif University of Technology, April 2018.
- Behavioral Economics for Public Policy. Research Institute for Science, Technology and Industry Policy, Sharif University of Technology, December 2017.
- Consequences of 2017 Nobel Prize to Richard Thaler for advancements in Behavioural Economics, Alzahra University, October 2017.
- Can we test the central assumptions of Neoclassical economics? Shahid Beheshti University, February 2017.
- The roots of entrepreneurship through Behavioural Economics. University of Tehran, May 2016.
- Theories of decision making under risk. Shahid Beheshti University, March 2016.

## **CONFERENCES**

- Southern Ontario Behavioural Decision Research Conference. Toronto University, May 2023.
- 6th ISMEEU Seminar. IESE Business School, May 2017.
- Royal Economic Society PhD meeting. London, January 2015.
- Inaugural Annual PhD Conference in Economics. University of Leicester, December 2014.
- PhD Research Conference. University of Leicester, September 2011 & January 2014.
- SSEM Euro Conference. Budapest, July 2014.

- Young Finance Scholars' Conference and Quant Finance Workshop. University of Sussex, May 2014.
- Department Internal Seminar Series. University of Leicester, December 2012.
- Alhambra Experimental Workshop. Granada, October 2012.

#### **GRANTS & AWARDS**

- 2011 2014: Graduate Teaching Assistant Scholarship, Department of Economics, University of Leicester, Leicester, UK.
- 2016 2019: Iranian National Elites Foundation grant for a postdoc and establishing Experimental Laboratory, Tehran, Iran.

#### PROFESSIONAL SERVICE

- Conferences organised: Organising Committee of PhD Research Conference, University of Leicester, September 2011 & 2012. International affairs manager, the first international conference on the resistive economy, Alzahra University, 2017.
- Peer reviewer: American Economic Review, Journal of Economic Behavior and Organization, Asia-Pacific Journal of Risk and Insurance, RES Junior Symposium, Journal of Economics and Modeling, Interdisciplinary Studies in the Humanities.

### **SOFTWARES**

# R, STATA, Z-TREE, LIONESS, QUALTRICS, SURVEYCTO

#### SELECTED NEWSPAPER ARTICLES

- "Scaling-up Climate-Friendly Lifestyles Using Behavioural Science"

- "Some More Surprises" - "Troika Solution Doesn't Work"

- "The Appeal of Higher Oil Prices" - "Fighting the IS plaque"

- "The US Inflation Puzzle" - "FDI and Sustainable Growth"

- "Preparing for FDI" - "The Scottish Play"

# **REFERENCES**

Professor Sanjit Dhami Dr Pavan Mamidi Professor in Economics Director

Business School Centre for Social and Behaviour Change

University of Leicester, Ashoka University

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